



The real question?
Cost of not Investing in Business & People Development.

People Training? ▼ ▲ ◀

Big **Challenge** for HR / Training Dept.
Training Evaluation & Effectiveness
Mostly Get **NC** during Audit for these Points
Because Auditor need close loop of Complete training Process.



Big **Concern** of Management
Results – Tangible & Intangible
Because **Profit** should be in Books
by End of the Year



Training - **Knowledge**

Training & Workshop - **Knowledge & Skill**

Training + Workshop + Project - **Skill & Cost Saving**

Big **Expectation** of Participants
Capability Building – Skill
Not only Knowledge
Application in Professional Life



There is A Say “Use then Believe”



FREE

Training + Workshop

MS Excel – Data Analysis

Watch us on
YouTube



MS Excel Dr. DRON RATHORE

<https://youtu.be/uhoupKOT2R8>



Founder Profile

23 Years' Experience in Business Development, Strategic Sourcing, Supply Chain, Auditing, Trainings, Operations, Branding, Product Development, Planning, Quality.

ACCOMPLISHMENTS



Years of Experience



7 Countries (Worked in)



300+ Projects



1000+ Audits



6400+ Training Man-hours



500+ Vendor Development

ACADEMICS & PROFESSIONAL CREDENTIAL



PhD Management



MBA Operations & Project



B. Tech Electronics



Graduate Accounts & Finance

CERTIFICATIONS



COMPANIES WORKED

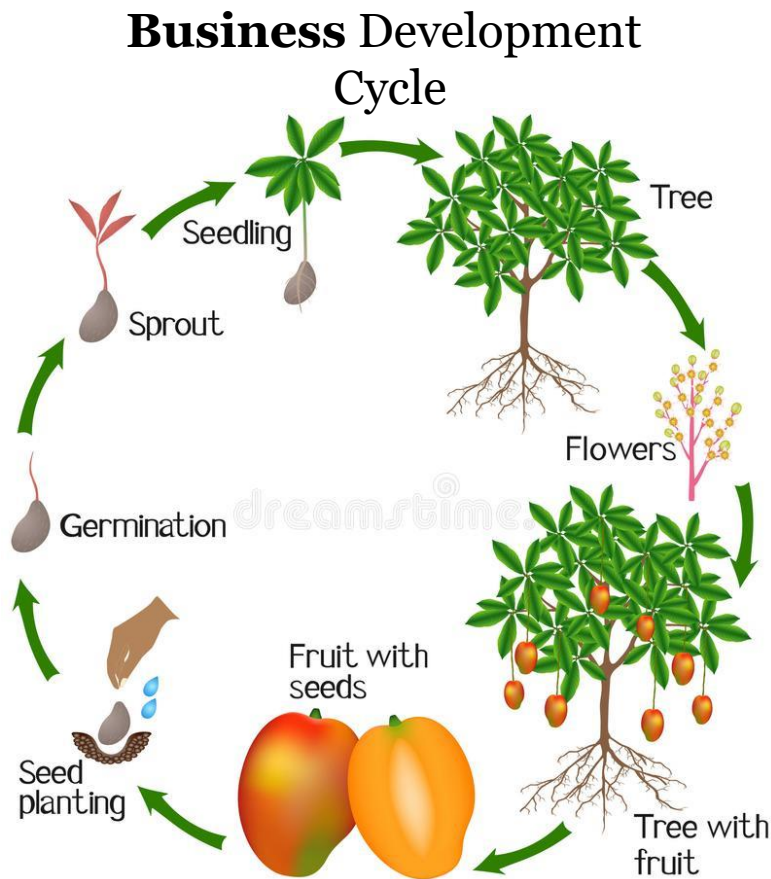


Ph.D. in Management with 23 Yrs. Experience



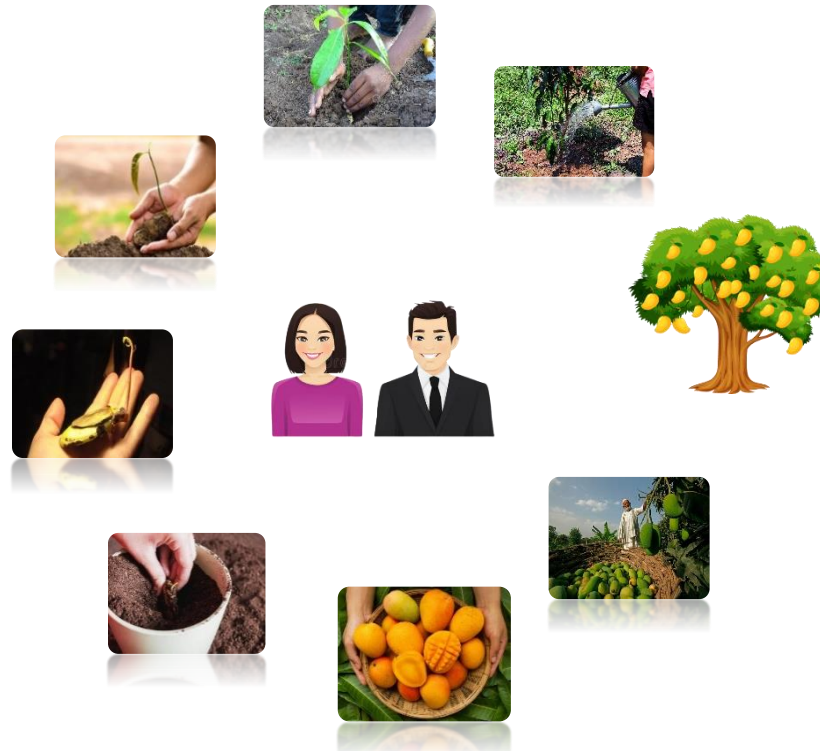
Understand “Organization Management” through “Mango Technic”

Researched by Dr. DRON RATHORE



People involved

In Every Step of Business Development



So for a *Business*,
To Become *Organization*,
People are
Most Important need.



Do you think?
People Development is Equally important like *Business Development*, To Become **Profitable** Growing Organization.



If Your Answer is “Yes”

We, Team DR. DRON RATHORE (Mr. SHARPNER)
Requesting you to have a look in
Our **Business** Development & **People** Development “Vaccination Program”.



And if you,

As a **Management** like **Responsible Guardians** of **Business & People Development** think that

Our Vaccination Program

(Business Development, Capability Building, Skill Development through Training & Consultancy Services)

Can support your Organization to Grow & Become **Profitable**.

If Your Decision is “Yes”. We can **Start** Vaccination.

If Your Decision is “No”. Then also we are available **24/7** for your Organization for **OPD and Emergency**.



Dr. DRONRATHORE
M R . S H A R P N E R

**A HOSPITAL FOR GROWTH
OF BUSINESS, STARTUPS, ENTREPRENEUR, EDUCATIONAL INSTITUTE, INDIVIDUALS.**

We don't **D**ecrease **S**ugar & **B**P, We Increase **R**evenue, **P**rofit & **E**mployment

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We are serving to

Companies, Entrepreneur, Universities, Colleges, Schools to **Improve** their **Revenue, Profit, Quality & Branding.**

Individuals:

Kids, Parents, Students, Fresher, Experienced People to ensure **Career Growth, 100% Employment & Motivation.**

We don't Decrease Sugar & BP, We Increase Revenue & Profit



Vaccination Chart for **People** Development Training + Workshop + Project

Behavioral Development & Managerial Skills	Prioritization & Time Management	Communication Skill		Office Behavioral Etiquette, Gesture & Posture
Soft Skills	Team Work / Team management	Client Handling	Conflict Management	Auditee Skill
Smart Skill - Data Presentation & Analysis: PowerPoint & Excel.	Newborns, Infants, Toddlers (Beginners)		Preschool, School age, Teen (Moderate)	Adult to 60 (Advance)
Basic Skills	Problem Solving & PDCA Cycle	How to Become Effective, Process & Result Measure		Execution Excellence
Must Skills for Organization Benefits	Top Line & Bottom Line Understanding	Financial Calculations	Negotiation Skill	Interviewer Skill
Mental & Physical Strength	Self Motivation	Objective Setting: Target Completion	Focus Enhancement	Yoga, Meditation, Fitness & Dance


**Other than these regular Vaccination – We have some Additional Doses to Protect & Improve Health of Business*

We don't Decrease Sugar & BP, We Increase Revenue & Profit

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Vaccination Chart for **People** Development Training + Workshop + Project

Department	Must	Important	Basic	Critical	For Core Immunity Sustenance
Sales & Service	Win Customer, Not Order	KYC Know Your Customer	KYS Know Your System		
Design & Engineering	Profit Engineering	Change is not Must, It is MOST			APQP, FMEA, Control Plan, VA-VE, etc.....
Operations /Production	PBS Profit Before Sales	5S is not Housekeeping - it is A Culture Building			Improvement - Productivity, Line Balancing, OEE,OLE,
Quality		Quality never Add Value, It "Creates" Value			
Sourcing / Purchase		Virtual Material Management			ITR, Import, Focus on Landed Cost, etc..
PPC		Cash on Racks to Cash in Profit Books			Planning, Inventory Management, FIFO, etc
HR		Manpower Cost Reduction not only Manpower.			Employee Engagement & Maintain Retention.
Utility & Maintenance		Reduction in CapEx			MTRR,MTBF, etc....

We don't Decrease Sugar & BP, We Increase Revenue & Profit

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Vaccination Chart for **Business** Development Training + Workshop + Project

Objective / Goal Setting	X-Matrix	Policy Deployment	Vision to DWM	Target Setting	BSC
Top Line Growth Profit, Revenue & Margin	Business Scope Increase	Business Missed Analysis & Action	Profit Before Sales	Strategy formation	Risk Analysis & Mitigation
New Business / Plant Set-up	Market Survey & Business Formation	Customer Business Winning – Auditing,	Start-up Consultancy	Layout to Production Support & System Automation	
Branding Consultancy	Digital marketing & Social Media Marketing.	Logo, Packaging Designing, Branding Story, etc.....	Website Development		
Supplier Management	Supplier Development, Trainings, Auditing, Compliance	Strategic Sourcing, BOM Cost Reduction	Supplier Performance Management	Part Sourcing – Import & Domestic	

We don't Decrease Sugar & BP, We Increase Revenue & Profit

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Full Business Check-up

Cost Saving Care

25 Points Evaluation

Profitability Increase Test

55 Points Evaluation

Sales Care

45 Points Evaluation

Revenue Loss Test

76 Points Evaluation

Sales Loss test

56 Points Evaluation

Customer Dissatisfaction
Care

34 Points Evaluation

Culture Building Test

85 Points Evaluation



Customer Complaint Care

73 Points Evaluation

Space Constraint Test

27 Points Evaluation

Productivity Improvement
Care

78 Points Evaluation

New Business Care

32 Points Evaluation

Strategy Test

65 Points Evaluation

Risk Management Care

45 Points Evaluation

How to Grow Business

130 Points Evaluation



Business OPD

IMPLEMENTATION

- Implementation by Expert
- Sustenance System Setting
- Sustenance Support
- Periodic Review & Evaluation

CONSULTATION

- Business Doctor Consultation
- Detailed Diagnosis by Expert
- Business Prescription
- Solution Support

VISIT OR E-VISIT

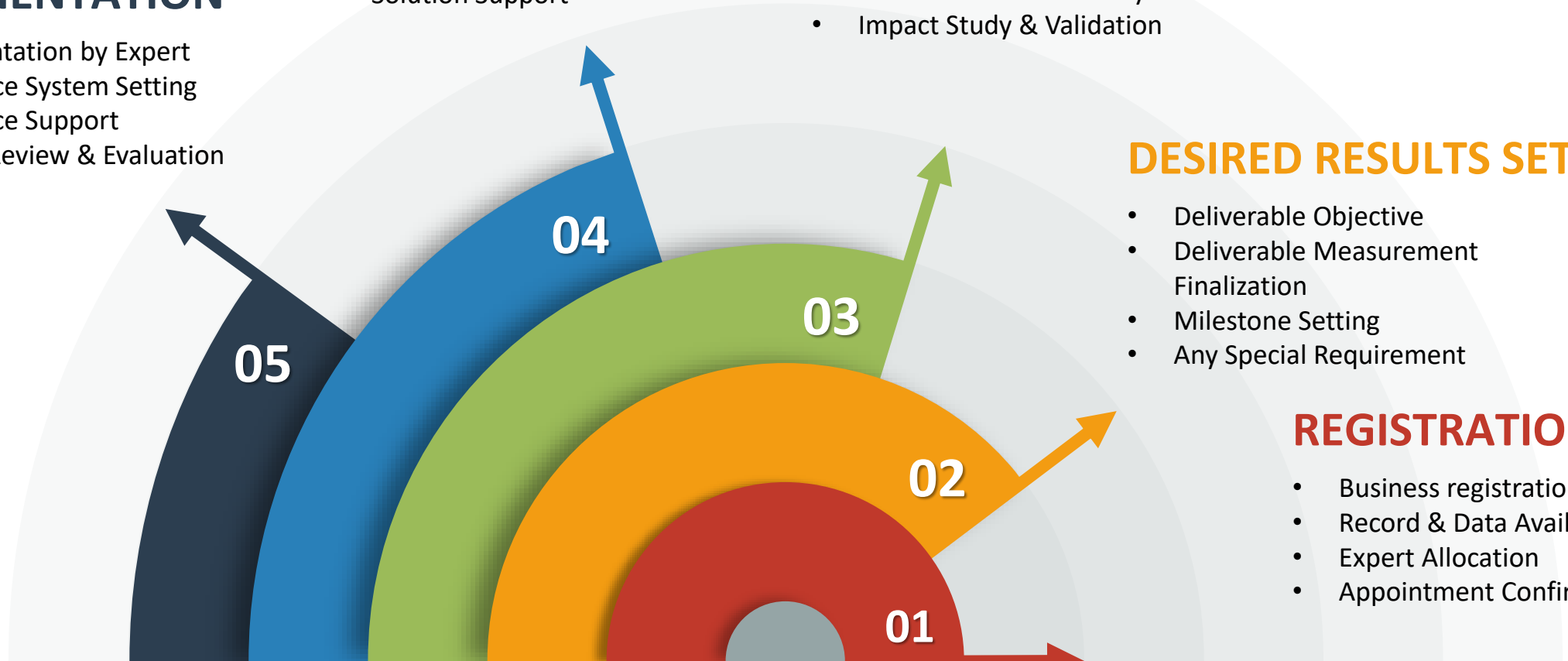
- Problem Statement Writing by Problem Expert
- Data Validation
- Common Business Study
- Impact Study & Validation

DESIRED RESULTS SETTING

- Deliverable Objective
- Deliverable Measurement Finalization
- Milestone Setting
- Any Special Requirement

REGISTRATION

- Business registration Form
- Record & Data Availability Check
- Expert Allocation
- Appointment Confirmation



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Business Lab Testing of Problems & Issues.



We don't Decrease Sugar & BP, We Increase Revenue & Profit

Business Lab Testing of Problems , Issues, Data analysis



Objective / Target Testing

Profitability Testing

Cash in The Racks Testing

Business Scope / Market Share Testing

Productivity Testing

Revenue Growth Testing

People Vs Profit Testing

Risk Testing

I TR Testing

Customer Conversion Testing

Cost Saving Testing

Business Missed Testing

Customer Complaint Testing

Customer Delight Testing

Overhead Testing

People Vs Profit Testing

Development Ratio Testing

Culture & Ethics Testing

COPQ Testing

Many more Testing & Analysis.....



We don't Decrease Sugar & BP, We Increase Revenue & Profit

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Business Emergency Ward

EMERGENCY



We are for all Business Emergencies.....

Welcome at Dr. DRON RATHORE's BUSINESS HOSPITAL

We don't Decrease Sugar & BP, We Increase Revenue & Profit



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Business Health Effectiveness claim Policy



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